



ENGINEER RESEARCH AND DEVELOPMENT CENTER COMMERCIAL LICENSE INFORMATION SHEET

The Engineer Research and Development Center (ERDC) has over 75 pieces of intellectual property (IP) available for licensing. Commercial licenses for ERDC IP provide a means for organizations to make and sell products leveraging licensed patented technologies. Each license is negotiated on a case-by-case basis providing the most flexible and business-friendly approach to the broad range of companies and industries that license our technologies.

What's in it for you? A Commercial license allows organizations to make and sell products that incorporate ERDC's IP. This license vehicle provides flexibility in that the organization can negotiate fees and royalties associated with the license, develop commercialization milestones that work for the business, determine the type of exclusivity (if any) and fields of use that are best for meeting the organizations' business development goals.

What's in it for ERDC? ERDC's Office of Research and Technology Transfer (ORTT) is charged with bringing ERDC-developed technology solutions to the world to help solve our Nation's and our Army's most challenging problems. Putting Commercial licenses in place will allow companies to commercialize ERDC's IP into products that leverage the outstanding capabilities of, and solutions developed by ERDC researchers.

Requirements of a Commercial license application:

- List of the technologies for licensing
- Identification of the license type (non-exclusive, exclusive, etc.)
- Company contact information with a primary point of contact identified
- Nature and type of applicant's business (e.g., sectors covered, financial health, etc.), identifying products or services which the applicant has successfully commercialized, number of employees, etc.
- Source of information on the availability of a license for the invention
- Description of business type (e.g., small business, etc.)
- Identification and commercialization status of previously licensed federal inventions
- Commercialization plan for the technology being licensed, which includes:
 - Timeline, nature, and amount of anticipated investment of capital and other resources (e.g., labor, testing, etc.)
 - Capability and intention to fulfill the plan, including details on manufacturing, marketing, financial (e.g., market value, penetration, sales, etc.), and technical aspects
 - Description on the fields of use of the technology
 - Details on the geographic areas where products will be manufactured and sold
 - Proposed fees and royalties

Additional requirements for exclusive commercial license applications: When applying for exclusivity in specific field(s) of use, ERDC must post an announcement in the Federal Register for 15 days of public notice and objection to the license. Current applications can be found at: <https://www.federalregister.gov>.

Annual reports and royalties are required for all commercial licenses, both non-exclusive and exclusive.

If a commercial license sounds right for you, please contact us at IP@erdcerx.org to discuss next steps.